

DUBIN CLARK COMPLETES SALE OF EVENT SERVICES PLATFORM INPRODUCTION TO ZMC MANAGEMENT

JACKSONVILLE BEACH, FL – September 7, 2023 - Dubin Clark, a private equity firm focused on building niche market leaders in the lower middle market, announced today that it has sold portfolio company InProduction (the "Company") to ZMC Management.

InProduction is a leading special event service company based in Chicago, Illinois. The Company offers comprehensive event transformation services for large-scale corporate, social, and sporting events, including design, fabrication, delivery, installation, and on-site execution and tear-down. With an extensive geographic footprint and a robust client base, InProduction's unique value proposition caters to world-class organizations seeking to execute large-scale and memorable events.

Dubin Clark launched the InProduction platform in June 2015 and subsequently led the acquisition of four add-ons to build scale, service offerings, and geographic reach. In addition, Dubin Clark invested in the platform's team, operations, and systems to drive growth and national market leadership.

Jason Tedrow, CEO of InProduction, commented, "Our partnership with Dubin Clark was a guiding light, providing direction and clarity. As we step into this new phase with ZMC, we are filled with anticipation for what lies ahead, building on the legacy and foundation we've established. In partnership with Dubin Clark, InProduction successfully undertook four add-on acquisitions, evolving into a cohesive and distinct leader for event transformations."

Brent Paris, Managing Partner at Dubin Clark, said, "We could not be prouder of the outcome at InProduction. During our partnership, we were able to integrate four add-on acquisitions, drive market leadership, and position the Company for significant growth while navigating through the pandemic. We would like to thank Jason Tedrow and the entire team for their leadership and contribution to a great result."

TD Cowen, a full-service independent investment bank, acted as the exclusive financial advisor to InProduction and Dubin Clark.

About Dubin Clark

Dubin Clark is a private equity firm with offices in Jacksonville Beach, FL, Boston, MA, and Miami, FL. The Dubin Clark team is led by experienced private equity professionals who bring decades of success in lower middle market investing. Dubin Clark targets lead or control investments in branded niche manufacturing and specialty services companies with at least \$10 million in sales. The firm's mission is to create value by helping companies grow through a coordinated approach that includes providing capital to support internal growth, completing complementary add-on acquisitions to build market position, and helping to develop new strategies for the future while protecting the independence, culture, and values that made the company successful. For additional information, visit www.dubinclark.com.

About InProduction

Since the late 1970's InProduction has evolved into the leading provider of temporary seating, staging, structures, and scenic production for large-scale events. For more information, visit www.inproduction.net

About ZMC

ZMC is a leading private equity firm comprised of experienced investors and executives who invest in and manage a diverse group of media, entertainment, communications, and technology enterprises. Founded in 2001, ZMC's investment philosophy centers on operational value creation driven by targeted investment themes, deep sector expertise, and strong partnerships with industry and operating executives. ZMC approaches its investments in collaboration with management teams and has a successful track record of actively adding value to portfolio companies. For more information, visit www.zmclp.com.

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