

# **Executive Partnership Program**

# Creating value alongside industry leaders

Dubin Clark offers more than financial capital when transforming companies into professionally managed market segment leaders. We approach every investment as a long-term partnership and seek to cultivate long-standing relationships with management teams and seasoned industry leaders. Our *Executive Partnership Program* aims to collaborate with industry veterans who have a passion for ideating and executing organic growth-oriented investment theses.

### The Dubin Clark Approach

From ideation through execution, we recognize the value of aligning interests and incentives from the onset. Our collaborative approach aims to pair decades of investing experience alongside established operating executives.



Connect with Outstanding Leaders



Identify Investment
Opportunities



Collaborate from Diligence to Transaction



Develop Businesses into Niche Market Leaders

### We Welcome Executives Who are Focused on their Next Path

- Opportunities for Advisory, Board and C-Level roles through a deal-flow pipeline
- Have executive level (CEO, CFO, COO, etc.) experience and a history of working with previous financial sponsors
- Driven to originate and execute investment theses in branded niche manufacturing and specialty services

## History of Long-Term Partnership

#### John Campanelli

- Executive Partnership relationship since 2004
- Two Dubin Clark Portfolio Company Exits





Participating Role	Classic Party Rentals (exited 2006)	InProduction (exited 2023)
Industry Consulting	✓	✓
CEO	✓	✓
Board Member	✓	✓

#### John O'Brien

- Executive Partnership relationship since 2004
- Two Dubin Clark
   Portfolio Company Exits







Participating Role	Sila (exited 2021)	Curated Events (exited 2023)	Tablescapes
Industry Consulting	✓	✓	✓
CEO/CFO	✓	✓	
Board Member	✓	✓	

For more information on Dubin Clark's Executive Partnership Program please email <a href="mailto:ExecutivePartnership@dubinclark.com">ExecutivePartnership@dubinclark.com</a>